

Products



Industry

Healthcare

Profile

MedAssets partners with healthcare providers to improve their financial strength by implementing integrated spend management and revenue cycle solutions that help control cost, improve margins and cash flow, increase regulatory compliance, and optimize operational efficiency.

Company Size

4,000 Employees

Location

Alpharetta, Georgia



Membership Management Application

Home Account Search Account Add Account Bulk Add Edit Findings GPO Opportunities

Add Member

GPO Legal Name: Northside Hospital
 GPO Address Line 1: 2223 Peachtree Avenue
 GPO Address Line 2:
 GPO City: Atlanta
 GPO State: GA
 GPO Postal Code: 30322
 GPO Country: USA
 Phone: (478) 455-2000
 Class of Trade: Hospital
 SBA: [None]
 HR: [Requested]
 GSR: [None]
 MSA Agreement Type: MSA3 Contractual Participation Agreement
 SCS Agreement Type: [None]
 Broadband Agreement Type: [None]
 Professional Agreement Type: [None]
 EL Passed ID:
 Do Not Contact:
 Parent Account:

Groups

Programs

Address Addresses

Results

Clear Filters Show Groups Show Programs Show Resources

Score	Active Program?	Active Member?	HS ID	IL ID	GPO Legal Name	GPO Address Line 1	GPO Address Line 2	City	State	Zip
1282	✓	✓			Charter Hospital of East Valley	2105 N Grass Blvd		Chandler	AZ	852
2048	✓	✓			Charter Hosp. of Fourteen Valley	11205 Wilmet		Fourteen Valley	CA	920
2083	✓	✓			Charter Behavioral/Canyon Springs	6906 Canyon Road		Cathedral City	CA	922
111457	✓	✓			Bay Hills Spine Center School	11027 W Shalimar Dr		Brentwood	MD	217
20123	✓	✓			Charter Spinal Pain Health Inst	2012 S Union Ave		Clowville	SD	572
615	✓	✓			Charter Hospital of Lake Charles	4502 5th Ave S		Lake Charles	LA	706
22094	✓	✓			Charter Restorative Behavioral Health	200 Southside Dr		Newark	DE	197
1394	✓	✓			Charter Behavioral Hlth of Dallas	6802 Preston Rd		Plano	TX	750
2217	✓	✓			Charter Hospital of Mission Viejo	22228 Mission		Mission Viejo	CA	926
2077	✓	✓			Charter Behavioral Hlth of Orange	2020 Redwood Ave		Orange	CA	926
2077	✓	✓			Charter Behavioral Hlth of Orange	2300 William B Tate Ave		Grapevine	TX	760
607	✓	✓			Charter Behavioral Health of Kingwood	2005 Lakewood Dr		Kingwood	TX	771
147193	✓	✓			W.Landview College Prep Charter HS	1614 S Spaulding		Chicago	IL	606
608	✓	✓			Charter Behav Health Group Christi	3126 Road Front Rd		Corpus Christi	TX	784
21422	✓	✓			Charter Behavioral System San Jose	455 Shuman Valley Blvd		San Jose	CA	951
92326	✓	✓	04983		Charter Oak Health Center Inc	415 New Britain Ave		Northford	CT	064
22823	✓	✓	4022		Charter Ancker Behavioral Health System	5450 Rockwood Dr		Atlanta	GA	303
4111	✓	✓			HMC Charter Medical Office Bldg	21225 S Pioneer Blvd		Newark Gardens	CA	901
56749	✓	✓	4927		Charter Behavioral Health System of Northwest Indiana	151 N Elia Ave S State Rd		Indianapolis	IN	462
2251	✓	✓			Charter Hospital of Passaic	2000 Lakewood Dr		Passaic	NJ	076
605	✓	✓			Charter Behavioral Health System of Pa	415 Berger Road		Redbank	DE	120
96922	✓	✓	4022		Urology Chartered	2705 City Square Dr Suite 804		North Haven City	MD	241
96922	✓	✓	4022		Dellah Clin Chartered	217 Franklin Dr		Dellah	IL	621
96922	✓	✓	4022		Dellah Clin Chartered	2805 Lakeside Dr		Southfield	MI	480
68683	✓	✓			Genex, West 100 Chartered	127 W 10th St		Hillings	KS	661
23513	✓	✓			Urology Specialists Chartered	429 Main Ave		Bridgewater	MD	217
23513	✓	✓			Urology Specialists Chartered	1225 E 6th St 212		North	SD	571
23513	✓	✓			Urology Specialists Chartered	616 11th St		Hardington	MD	216
23513	✓	✓			Urology Specialists Chartered	112 W 10th St 201		Newark	SD	571
14192	✓	✓	9780		SURGICAL ASSOCIATES CHARTERED	7501 Sunnyside Road, Suite 303A		Greenbelt	MD	207
14192	✓	✓	9789		SURGICAL ASSOCIATES CHARTERED	7733 Newer Parkway, Suite 8		Crofton	MD	211
14192	✓	✓	9789		SURGICAL ASSOCIATES CHARTERED	9800 Bayshore Road, Suite 902		Camp Springs	MD	207
14194	✓	✓	9789		SURGICAL ASSOCIATES CHARTERED	13341 Peninsula Square, Suite 213		Wentzville	MO	208
11924	✓	✓	10941		ONCOLOGY ONTOGENIC MEDICAL PC	2300 W 28th Ave, Suite 100		Chicago	IL	606
11924	✓	✓	10339		CANCER MEDICINE GROUP CHARTERED	2805 S Vanvor Ave		Chicago	IL	606
11924	✓	✓	10339		CANCER MEDICINE GROUP CHARTERED	2805 S Vanvor Ave		Chicago	IL	606
11924	✓	✓	10339		CANCER MEDICINE GROUP CHARTERED	6113 Vermont St, Suite 100		Northbrook	IL	600
11924	✓	✓	10339		CANCER MEDICINE GROUP CHARTERED	355 N Lakeshore Drive, Suite 9B11		Chicago	IL	606
11924	✓	✓	10339		CANCER MEDICINE GROUP CHARTERED	505 N Lakeshore Drive, Suite 9B11		Chicago	IL	606
38811	✓	✓	53831		ADVANCED CARDIAC SPECIALISTS, PC	2950 W. Southern Ave.		Apache Junction	AZ	852
13005	✓	✓	6306		ADVANCED CARDIAC SPECIALISTS, PC	980 Willow Creek Road, Suite 201		Peewee	AZ	852

Total Number of Records: 261 in 17 seconds
Export to CSV Export for Reporting Save Disk Check Purge Archive Search Again

Add Accounts

Account Search by Name

Account Search by Criteria

Account Type: Hospital(Acute)
 Ownership/Management: Immediate Children
 Contract: 00000470, 00000612, 00000613, 00000614, 00000615, 00000616, 00000617, 00000618
 Grouping: BHCS IDN, BHCS Shareback, Cancer Group Accounts, ILS Affiliate, OCRY Affiliate, Test, UPMC IDN, UPMC Shareback

Account Name	MedAssets ID	City	State	Account Type
Baylor All Saints Medical Center - Fort Worth	19874	Fort Worth	TX	Hospital(Acute)
Baylor Heart & Vascular Hospital	MD123	Atlanta	GA	Hospital(Acute)
Baylor Medical Center at Carrollton	34522	Carrollton	TX	Hospital(Acute)
Baylor Medical Center at Garland		Garland	TX	Hospital(Acute)
Baylor Medical Center at SW Fort Worth	123456	Fort Worth	TX	Hospital(Acute)
Baylor Medical Center at Waxahachie		Waxahachie	TX	Hospital(Acute)
Baylor Regional Medical Center at Grapevine		Grapevine	TX	Hospital(Acute)
Baylor Regional Medical Center at Plano		Plano	TX	Hospital(Acute)
Baylor Specialty Hospital		Dallas	TX	Hospital(Acute)
Baylor University Medical Center		Dallas	TX	Hospital(Acute)

Long Sales Process Wizard

Step 2: Products & Providers

General Information Products & Accounts Account Attributes Product Attributes Pricing Information Pricing Summary Quota & Commission Splits Additional Information

Baylor Healthcare System - test

Add Account Add Product Mark Unmark

Accounts	ABI Legacy Product	ABI Manager	Access Manager	Alliance	Budgeting	CarePricer Plus	CDM Advisor
Select All	Select All	Select All	Select All	Select All	Select All	Select All	Select All
Baylor All Saints Medical Center - Fort Worth MedAsset id: 19874 Type: Hospital(Acute) City: Fort Worth, TX	Not Renewed	Live	Live		Live	Renewal	
Baylor Heart & Vascular Hospital MedAsset id: MD123 Type: Hospital(Acute) City: Atlanta, GA		Live	Live			Live	
Baylor Medical Center at Carrollton MedAsset id: 34522 Type: Hospital(Acute) City: Carrollton, TX		Live	Live	Live		Live	Live
Baylor Medical Center at SW Fort Worth MedAsset id: 123456 Type: Hospital(Acute) City: Fort Worth, TX		Early Termination				Live	Live

Enterprise-Wide Healthcare Sales & Customer Service in the Cloud

THE CHALLENGE

- Microsoft Dynamics wasn't able to effectively support facilities across multiple business units at several levels
- Multiple, disconnected case management systems and lack of flexibility with customization and process automation
- Complex, time-consuming, manual pricing and quoting processes
- Needed to decrease time spent by sales teams entering data into spreadsheets and emails to track pipeline

THE SOLUTION

- Implemented 6,000+ users across Client Services & Implementation, Sales, Marketing, Accounting, and Finance
- Enterprise-wide deployment delivered in 4 months
- Implemented and customized Enterprise Service Cloud entitlements to maximize SLA tracking
- Deployed Customer Portal enabling customers to track their cases and receive statuses via the web

THE RESULTS

- MedAssets can now build very complex healthcare system opportunities that involve over 100 facilities in a single opportunity
- MedAssets is now able to report and analyze revenue at the facility level which drives data-driven business decisions on overall product and service strategy at the healthcare system level
- Empowered sales teams with on-demand access to critical intelligence
- Improved management of users across multiple business units with on-demand access to external network
- Self-service customer portal significantly improved client experience and increased call deflection

