



SALESFORCE DATA MIGRATION & INTEGRATION

The power of centralized data

One of the many advantages of Salesforce.com is its open platform, enabling customers to connect to other existing tools and front and back-office applications, from ERP to accounting to business intelligence systems. With deep expertise on the Salesforce platform and success with even the most complex data requirements, Configero leverages proven best practices to deliver seamless migration and integration with Salesforce.

Migrating data to Salesforce

Whether a company is making the move to Salesforce.com as their CRM platform or they need to consolidate multiple Salesforce orgs into a single, centralized instance, Configero offers expert services for ensuring a seamless, cost-effective data migration process. As the #2 Salesforce consulting partner in the nation with hundreds of successful implementations delivered, Configero specializes in migrating data from legacy systems or existing Salesforce environments involving data in different formats, multiple databases and active applications, regardless of complexity. An effective data migration strategy is key for driving the quality, consistency and accuracy of the data, which has been proven as a critical aspect of CRM value.



Integrating data with Salesforce

An expert in integrating Salesforce with countless front and back-office systems, Configero offers a seamless approach to connecting existing and legacy systems with CRM to centralize data for easier access and more meaningful business intelligence. Working with data from a single source or several disparate sources to provide a unified view across ERP, on-premise, telecom, accounting and other cloud applications enables companies to increase ROI, improve operational efficiency and maximize current technology investments.



Configero process for seamless data migration & integration



Kickoff
Identify scope, resources and timelines



Discovery
Review requirements, current state and data flow



Migration/Integration Plan
Identify systems, sequences, tools and success criteria



Develop
Configuration, data maps and testing



Implement
Execute migration/integration, validate data & transformation



Handoff
Knowledge transfer and ongoing data strategy



YOUR ROADMAP TO CRM RESULTS